

'SUN-SAILING' - YACHT BOOKING PROCEDURE in GREECE



YACHT CHARTER BOOKING PROCEDURE in GREECE

We propose different sailboats and yachts. Each one has different qualities, pricing structures and menu selections. Our job is to present these options and help to book the vessel that is right for you.

How do I reserve and secure my boat choice and dates?

- 1) First you have to determine the boat you're interested in and your departure and return point.
- 2) You have also to determine the exact dates of your cruise, (Saturday to Saturday).
- 3) Will you need a skipper or someone from your group is competent and qualified to sail the yacht?

Yacht charter booking / confirmation procedure:

If you have a total budget or a budget per person, we can direct you more easily. Upon receiving your final decision on boat choice, fixed dates and final rental cost, We check the availability so we will put a hold on your dates for you. To secure a hold date, we require an initial deposit. A hold means that we will hold your dates and boat choice for the next 3-5 working days, in order to confirm your rental by an initial deposit. Deposit amounts vary from yacht to yacht and depending of early or late booking date ((35% - 100%). Balances must be settled 30 days before embarkation. In any case, the total charter fee must be paid and received in full prior the yacht departure.

Please note that, if your rental is not confirmed within the said period, we cannot hold longer your option for your boat and dates. In this case, there is a great risk that your boat will switch to another charterer who is waiting for the same dates.

Important: Any sailboat charter in Greece is always a bareboat charter even with a local skipper, in distinction with a Crewed Vessel. At least one sailing license is required to rent a sailboat in Greece. More info: https://www.sun-sailing.com/fr-folders/ss-choix_location_voilier_grece.pdf

Charter Party Agreement:

In order to complete the yacht rental, a charter party needs to be signed between the contracting parties. All yacht rentals in Greece are based on a standard charter Agreement (official document). The charterer has to read carefully the charter party which includes details regarding payment, delivery and redelivery of the yacht, security guarantee, the dates of chartering and more. The Agreement has to be signed after the charter is booked.

In order to complete the charter Agreement we will need the full name of the charterer, full postal address, nationality and a copy of his / her identity card. The amount of yacht chartering is shown only on the charter party. All extra charter costs (fuel, skipper, outboard, etc) can be reported as options only, otherwise they will incur additional tax.

We also will need copies of documents proving his/her sailing experience. Please note that in order to take the departure of yacht, only prototype /original documents (ID card, passport, sailing license) are accepted from the Port Authorities / NO copies.

Responsibilities:

- 'Sun-Sailing M.C.P.Y.' crew, the Charterer with his Group and Yacht Owner: To comply with the terms of the charter party and our booking & cancellation policy.



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Cancellation policy (any cancellation must be notified to us by email or by letter):

1. Cancellation by the Charterer for any reason after the initial deposit:

Any cancellation must be notified to us by e-mail or by letter and will be settled as follows:

Booking canceled more than 90 days prior boarding, no withholding. (-150 €)

Booking canceled between 89 and 60 days prior boarding, the 35% of the deposited will be withheld.

Booking canceled between 59 and 30 days prior boarding, the 50% of the deposited will be withheld.

Booking canceled less than 29 days prior boarding, 100% of the deposited will be withheld.

For any cancellation as above, the sum of euros 150 will be withheld for administration and bank charges.

We will attempt to rebook any last minute cancellations, according to the charter period and our discretion. We will do always our very best to accommodate requests for date changes within the running year, given suitable availability.

Sun-Sailing or the yacht Owner will refund the said deposits in total minus 150€ administration and bank fee, only if he succeeds in letting the Yacht to another Charterer for the same period and under the same or very similar conditions.

However please understand that, if you cancel at short notice for whatever reason and we cannot rebook your dates, then we must adhere to our cancellation policy as above.

2. Modification by Sun-Sailing, the Owner or their Representative:

In the event of unforeseen circumstances could arise last minute before the delivery of the yacht to the charterer ("force majeure, serious accident, loss of ship, yacht becomes in unseaworthy condition, etc) 'Sun-Sailing' or Yacht Owner, reserves the right to offer another similar boat (length and accommodation). *This would not be a sufficient reason for any refund, indemnity or rental cancellation.*

The completion of your initial deposit means the unconditional acceptance of all our terms and conditions of charter party and of booking procedure.

NOTICE: *All suggested vessels are insured against: Third party liability, sea pollution and serious damages to the hull, machinery and equipment. Nevertheless, any personal accident is NOT covered and clients must arrange an extra personal insurance for this kind of cover for the charter period (accident, theft, repatriation, injury, death, cancellation, loss of flight, etc).*

Sun-Sailing, the Skipper and the Owner cannot and WILL NOT be held liable for any injury or any personal accident on-board or on land, nor to the loss or damage of any personal property of the charterer and his crew during the charter period. Any claim must be negotiable or notified within 7 working days of the end of the chartering.

We strongly recommend taking complementary personal travel insurance for your vacation duration: **'SKIPPER'** online travel insurance. Follow the links below to learn more.

http://www.e-skipper.com/skipper/index.asp?x_id=395&sfx=uk (En)

http://www.e-skipper.com/skipper/index.asp?x_id=395&sfx=fr (Fr)

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